Message Text

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ORIGIN EB-07

INFO OCT-01 CCO-00 RSC-01 SS-15 SSO-00 ISO-00 EUR-12

DODE-00 NSAE-00 TRSE-00 AEC-05 CIAE-00 COME-00 L-02

NSC-05 NSCE-00 INRE-00 ACDA-05 MC-01 SAJ-01 OES-03

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DRAFTED BY EB/ITP/EWT:JRTARTTER:BH
APPROVED BY EB/ITP/EWT:RBWRIGHT
C - MR. SHINN
EUR/SOV - MR. COLBERT
COMMERCE - MR. MEYER (INFORMED)
TREASURY - MS. SEARING (INFORMED
S/S - MR. EALUM

---- 079960

O 222021Z NOV 74 ZFF4
FM SECSTATE WASHDC
TO AMEMBASSY SEOUL IMMEDIATE
USDEL VLADIVOSTOK
INFO AMEMBASSY MOSCOW IMMEDIATE
AMEMBASSY TOKYO IMMEDIATE

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TOSEC 305

E.O. 11652:GDS
TAGS: ESTC
SUBJECT: APPROVAL OF AIR TRAFFIC CONTROL SYSTEM FOR USSR
TOKYO FOR S/S
FOR SONNENFELDT AND HARTMAN

1. EXPORT HAS BEEN APPROVED OF THREE SPERRY UNIVAC AIR TRAFFIC CONTROL SYSTEMS TO REGULATE AIR TRAFFIC AT MOSCOW, KIEV AND MINERALNIYE VODY. PROJECT INCLUDES THREE SPECIAL PURPOSE UNIVAC 8300 COMPUTERS, ASSOCIATED RADARS AND OTHER EQUIPMENT, TRAINING AND SOFTWARE. APPROVAL IS SUBJECT TO CONFIDENTIAL

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STRICT LIMITS ON TECHNOLOGY TRANSFER. SPERRY UNIVAC IS

COMPETING WITH SWEDISH FIRM STANSAAB FOR THIS BUSINESS BUT BELIEVES IT LIKELY TO SECURE CONTRACT IN LIGHT OF USG APPROVAL. PROJECT CONSISTS OF \$21 MILLION IN EQUIPMENT PLUS \$14 MILLION IN TRAINING, SERVICES AND SOFTWARE FOR TOTAL VALUE OF \$35 MILLION.

2. BEFORE ACTUAL ISSUANCE OF LICENSE, WE WILL NEED TO SECURE COMMITMENTS FROM UNIVAC ON SAFEGUARDS COVERING TECHNOLOGY. RADIO LINK BETWEEN RADARS IN MOSCOW AREA AND MOSCOW CONTROL SITE REQUIRES COCOM APPROVAL BUT COMPUTERS AND RADAR ARE SUBJECT TO LIBERALIZED COCOM PROCEDURES. HENCE, BELIEVE FINAL APPROVAL SUFFICIENTLY CERTAIN TO PERMIT ANNOUNCING FAVORABLE DECISION TO SOVIETS NOW. INGERSOLL

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NNN

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Type: TE

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